

FOR IMMEDIATE RELEASE

Tech Data Canada and Elfiq Networks Sign Distribution Agreement

Addition of new vendor to line card will help 'Build Smarter Networks'

Mississauga, ON., May 26, 2011– Tech Data Canada, a leading distributor of IT products, logistics management and other value added services has formed a distribution agreement with Elfiq Networks headquartered in Montreal, Canada.

Elfiq Networks enables organizations to ensure business continuity and improve network performance through innovative link balancing technologies. Elfiq has built unique expertise in this field and can help organizations of any size or vertical sector, from small businesses to global enterprises, to further its ability to compete by ensuring constant reliable access to the Internet, the foundation of modern communications.

“Elfiq Networks is very happy to partner with Tech Data Canada for distribution”, said JP Hebert, Vice President of Business Development of Elfiq Networks. “Tech Data is a market leader and by joining forces, we bring to Canadian VARs a new type of network-based product to ensure their customers are always connected to the Internet, as this service is critical to any business of any sector. No connectivity means not in business”.

Elfiq Networks' link balancers enable organizations to utilize multiple concurrent ISP circuits to prevent Internet connectivity downtime and improve overall access performance. With more Internet-based applications and services being used in organizations every day, proper access to the Internet has become a critical asset for normal business operations, where loss of connectivity or ISP link saturation can result in lost revenue.

“We are pleased to be able to offer our VARs this unique offering from Elfiq Networks,” said Greg Myers, Vice President of Marketing, Tech Data Canada. “We are confident that our relationship will continue to grow in the years to come.”

About Elfiq Networks

Elfiq Networks (Elfiq Inc.) is a leader in the development of innovative telecommunications and security solutions used in over 97 countries. Aware of today's economic stakes, Elfiq brings leading-edge business continuity and bandwidth management products for businesses of any sector, making IP communications reliable, resilient and operating at optimal performance. Elfiq is a privately owned company headquartered in Montreal, Canada. For more information, visit www.elfiq.com.

About Tech Data Canada

Tech Data Corporation (NASDAQ GS: TECD) is one of the world's largest distributors of technology products from leading IT hardware and software producers. Tech Data serves more than 125,000 IT solution providers in over 100 countries. Every day, these resellers depend on Tech Data to cost-effectively support the technology needs of end users, including small and medium businesses (SMB), large enterprises and government agencies. Ranked 109th on the FORTUNE 500®, Tech Data generated over \$24.3 billion in net sales for its fiscal year ended January 31, 2011. To learn more, visit www.techdata.ca. Join the conversation on [Facebook](#) and [Twitter](#).

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For Tech Data inquiries, please contact:

Ryan McMenamie

Manager, Communications

Tech Data Canada

905-286-6743

ryan.mcmenamie@techdata.ca