

Elfiq Networks and AptSecure Technologies Partner for Distribution
Bandwidth management innovator and leading value-added distributor team up to develop and support value-added resellers in the Philippines.

Montreal, Canada (10-01-2012) — Elfiq Networks, the manufacturer of the most innovative link balancer solutions on the market today, has partnered with AptSecure Technologies, a leading value-added distributor in the Philippines to develop this new market opportunity through local value-added resellers.

“Elfiq is very happy to partner with AptSecure in the Philippines,” said Jean Pascal Hebert, Vice President of Business Development at Elfiq Networks. “Their expertise, complementary solutions and in-depth knowledge of their marketplace makes them a great addition to our growing family of key partners and value-added-distributors.”

“AptSecure is proud to partner with Elfiq Networks for our market.” said Sheila Vasquez, Country Manager. “Their offerings are at great match for our region, providing the ability to manage multiple ISPs including low-cost DSL and cable modems to organizations of any size. Internet access is critical to Philippines-based businesses and to our VARS, Elfiq is a natural fit.”

AptSecure distributes Elfiq Link Balancer products to value-added resellers and brings extensive networking and project management experience, complementing both the technology and the business processes. Through this partnership, affordable Internet access redundancy and performance enhancement products are making local organizations more competitive while providing a short return on investment.

Elfiq Networks is rapidly becoming the leader in bandwidth management and ISP link balancing by developing a global network of reseller partners, while providing key solutions through a two-tiered distribution channel. Elfiq has been implemented by organizations in over 120 countries worldwide.

Elfiq Networks’ link balancers enable organizations to utilize multiple concurrent ISP circuits to prevent Internet connectivity downtime and improve overall access performance. With more Internet-based applications and services being used in organizations every day, proper access to the Internet has become a critical asset for normal business operations, where loss of connectivity or ISP link saturation can result in lost revenue.

About Elfiq Networks

Elfiq Networks (Elfiq Inc.) is a leader in the development of innovative telecommunications and security solutions used in over 120 countries. Aware of today’s economic stakes, Elfiq brings leading-edge ideas and increased strategic information technology investments to businesses. Elfiq is a privately owned company headquartered in Montreal, Canada. For more information, visit www.elfiq.com.

About AptSecure Technologies

Established and incorporated in the first quarter of 2009, AptSecure Technologies Inc. is at the forefront of one of the most competitive and challenging landscapes in the I.T. Service Industry. Thus, bringing our core value of providing “True” Partnership with everyone we work with: our vendors, our resellers and our end-customers.