

Elfiq Networks and Eleven Partner to Enhance the Guest Experience

Leading bandwidth management vendor and cloud-based guest Internet platform provider partner to deliver superior results for both guests and customers.

Montreal, Canada (10/19/2011) — Elfiq Networks, the manufacturer of the most innovative link balancer solutions on the market today, has partnered with Eleven Wireless, hospitality's leading software platform for managing the guest experience, to deliver an innovative reference architecture to provide superior access management for organizations which provide Internet services to their guests.

Elfiq's hardware enables hoteliers to maximize their total bandwidth by load balancing multiple Internet circuits, while ElevenOS provides hoteliers a powerful way to manage and monetize their high-speed Internet service, even when basic access is free to guests. Together, the solutions deliver a complete Internet management toolset to hoteliers and the network service providers who manage their networks.

"Elfiq is proud to partner with Eleven to deliver a superior and cost-effective guest Internet access management solution," said Jean Pascal Hebert, Vice President of Business Development at Elfiq Networks. "This integrated architecture will deliver higher guest satisfaction scores and related services revenues to properties while delivering faster and reliable Internet access."

"Eleven's customers and partners are already deploying our joint solution with Elfiq Networks." said Eric Sullender, Director of Products at Eleven. "Hoteliers vastly increase their available bandwidth and improve its reliability with Elfiq and then use ElevenOS to optimize and profit from these improvements."

Elfiq Networks is rapidly becoming the leader in bandwidth management and ISP link balancing by developing a global network of reseller partners, while providing key solutions to organizations in over 116 countries worldwide.

Elfiq Networks' link balancers enable organizations to utilize multiple concurrent ISP circuits to prevent Internet connectivity downtime and improve overall access performance. With more Internet-based applications and services being used in organizations every day, proper access to the Internet has become a critical asset for normal business operations, where loss of connectivity or ISP link saturation can result in lost revenue.

Eleven has been providing hoteliers a cloud-based Internet management solution for nearly a decade, and the ElevenOS platform continues to deliver innovative ways for hoteliers to leverage their guest Internet service to drive loyalty, increase guest satisfaction and grow their revenue. Hoteliers can offer tiered bandwidth via bill-to-room or credit card, along with separate meeting room access. For meeting rooms, hotel sales/catering staff can easily create and manage group access including custom bandwidth options, concurrent user limits and custom splash pages for individual groups.

About Elfiq Networks

Elfiq Networks (Elfiq Inc.) is a leader in the development of innovative telecommunications and security solutions used in over 116 countries. Aware of today's economic stakes, Elfiq brings leading-edge ideas and increased strategic information technology investments to businesses. Elfiq is a privately owned company headquartered in Montreal, Canada. For more information, visit www.elfiq.com.

About Eleven

Eleven delivers hospitality's leading online guest services platform to manage Internet access, business centers, online hotel services and other emerging applications. Founded in 2002 to deliver wireless Internet to hotels, Eleven has grown rapidly, expanding its cloud-based software platform, ElevenOS, to provide hoteliers a centralized way to manage all aspects of their evolving online guest experience. As the only service provider neutral platform, ElevenOS allows hotel management groups to standardize their Internet, business center and in-room guest experience even when they have an assortment of service providers. Eleven's solutions have been deployed in over a thousand hotels nationwide and that number continues to grow each month. Eleven is a privately owned company headquartered in Portland, OR. For more information, visit www.elevenwireless.com