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Telecom Computer Joins Elfiq Networks' Partner Alliance Program

Elfiq Networks and Canada's 17th largest VAR partner to expand portfolio and offer strategic bandwidth management solutions

Montreal, Canada (October 26, 2009) — Elfiq Networks is proud to announce that Telecom Computer from Burlington, Ontario (Canada) has joined the Elfiq Alliance Partner Program. Telecom Computer is Canada's 17th largest value-added reseller (VAR) according to Computer Dealer News' Top 100 Solution Providers index.

"Elfiq Networks is very pleased to join forces with Telecom Computer, a recognized leader in its market," said Jean Pascal Hebert, Vice President of Business Development at Elfiq Networks, a leader in bandwidth management and network availability solutions. "Together both organizations will promote key bandwidth management solutions which Canadian businesses will benefit from to grow and reduce operational costs."

"We are excited about partnering with Elfiq Networks and utilizing their unique technology to solve the problem of maintaining highly available Internet access for our customers," said Paul Lalonde, Senior Network Architect for Telecom Computer. "Elfiq's comprehensive product suite and pricing structure make a very compelling business case. Where we once positioned F5 and Radware appliances for our implementations, the combination of Elfiq's superb functionality and outstanding price make it our first choice. Without question, Elfiq's approach to integration, feature set and support make it a clear winner for us and our customers."

Elfiq's Link Balancers are the only products recognized by Citrix for their added value and complementary approach, as they are the only products iReady certified in this market segment. Elfiq's agile solutions have been featured in both e-Week and Network World, and two Elfiq products, the LB1500E and LB-4000, have been named Product of the Week by Processor magazine.

Celebrating over 20 years in the industry, Telecom Computer is a leading IT solution provider servicing clients in the GTA, Halton, Hamilton, Niagara, Brantford, Kitchener-Waterloo, Guelph and Ottawa regions. Serving public and private sector customers of all sizes, Telecom Computer assists its clients in maximizing the value of their investments in new and existing technologies. Telecom Computer provides a complete range of procurement, consulting and implementation services and specializes in servers, storage, networking, security and virtualization.

For further information on Elfiq Networks Link Balancers, visit www.elfiq.com.

About Elfiq Networks

Elfiq Networks (Elfiq Inc.) is a leader in the development of innovative telecommunications and security solutions. Aware of today's economic stakes, Elfiq brings leading-edge ideas and increased strategic information technology investments to businesses. Elfiq is a privately owned company headquartered in Montreal, Canada. For more information, visit www.elfiq.com.